



"Anixter specializes in delivering complete solutions for the communications infrastructure, industrial wire and cable and physical security markets. Anixter has proudly served the EMEA market for more than 34 years and now has facilities in 23 countries across the region. With a unique infrastructure offering sales, service and logistics support, Anixter delivers to local, regional and global customers via a network of authorized reseller partners."

Scott Quinton, Senior VP Sales, Anixter EMEA

## The Anixter Difference

Anixter has served Europe, the Middle East and Africa (EMEA) for more than 34 years with a sales, service and logistics network unmatched within the region. Currently, we are present in 23 countries (Austria, Belgium, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Italy, Netherlands, Norway, Poland, Portugal, Republic of Ireland, Russia, Slovakia, Spain, Sweden, Switzerland, Turkey, UAE and the UK) and are capable of reaching customers in every country within the region via our unique logistics infrastructure. We conduct business locally, speaking the language of the customer and billing in more than 13 local currencies. Our 350+ associates serve the market throughout 21 warehouses that stock inventory in excess of \$119 million. In 2006, our revenues exceeded \$530 million.

## Principal Products and Services:

### Products

- Network cabling
- Security (video surveillance, access control)
- Electrical wire and cable
- Electronic wire and cable
- Networking, data, wireless and voice
- Fasteners and other small components ("C" Class)

### Services

- Technical support
- Product testing and evaluation
- Supply Chain Services including:
  - Sourcing
  - Logistics
  - Inventory Management
  - Product Enhancement and Packaging
  - Deployment
  - eBusiness

## Supplier Partners In EMEA:

ADC KRONE	FibreFab	PANDUIT
Allied Telesis	Firetide	Plantronics
Alpha Wire	Fluke Networks	ProCurve
APC/NetBotz	Fulgor	Proxim
Axis Communications	GE Security/IFS	Prismian
Belden	Genie CCTV	RETEX
Bosch Security Systems	General Cable	Rittal
CABLOFIL	HID Corporation	Sony
Chatsworth Products, Inc. (CPI)	Microsemi/PowerDsine	Spectralink
CommScope	Milestone Systems	SYSTIMAX® Solutions
Conteg	Mitel	Tele-Fonika
Cooper B-Line	MRV	Transition Networks
Corning Cable Systems	Nomadix	Tyco Electronics
Draka	Ortronics	Videotec
EAST UPS	Paladin Tools	

## Corporate Snapshot:

Year founded: 1957  
 Number of employees: 8,000  
 2007 Revenues: \$5.8 billion  
 Products: 400,000

Inventory: Over \$1 billion  
 Customers: 100,000  
 Stock symbol: AXE  
 Countries: 49





Anixter has over 249 sales and warehouse locations around the world in 49 different countries.

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Anixter Inc. is a leading global supplier of Supply Chain Services and products used to connect voice, video, data and security systems. Anixter is also a leading provider of specialty electrical and electronic wire and cable for building construction, industrial maintenance and repair, and original equipment manufacturing, as well as a leader in providing fasteners and "C" Class components to OEMs and production lines. We bundle our products with our innovative Supply Chain Services to help control the cost of our customers' business processes, reduce their investment in inventory, and ensure they get the right product when they need it. A NYSE listed company, Anixter, with its subsidiaries, serves companies in more than 49 countries around the world. Anixter's total revenue exceeds \$5.8 billion.

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